



**Annual General Meeting
August 2nd, 2015**



Spencer Soccer Club

Annual General Meeting

August 2nd, 2015



7:00pm - Meeting Opens

Elections

Two Year Terms

- VP of Marketing, Communications, and Fundraising (OPEN)
- VP of Fields and Equipment (Matt Schold up for Re-Election)
- VP of Operations (OPEN)
- VP of Finance and Treasurer (Rich Braney up for Re-Election)

One Year Term

- Director of Adult Programs (Rob Hoekstra up for Re-Election)
- Director of Events (OPEN)
- Director of Fundraising (OPEN)
- Director of Equipment (Ken Cashman up for Re-Election)
- Director of Referees (Dale Rio up for Re-Election)
- Director of League Administration (Bob Jewel up for Re-Election)
- Director of In-Town Programs (Samantha Scull-Lopez up for Re-Election)
- Director of Registration (OPEN)
- Director of Uniforms (Julie Parenteau up for Re-Election)
- Director of IT (Mike Lamson up for Re-Election)
- Director of Social Media (Nancy LaMonda up for Re-Election)
- Director of Under 4 Soccer (Joe Zwirko up for Election)

2014 FY Summary of Significant Changes

- U7/U8 Travel Pilot Program
- CPR Certificaton Program

Financial Report

- Financial Look-back and FY2014 Budget
- Financial Forecast for Strategic Planning

Membership

- Summary of Membership
- Refund Calculation

Player Development

- Current and Future state of teams participating in league competition, tournaments, and training for coaches
- Coaches and Teams Report
- Schedule Coaches Meetings (Youth & Travel)
- Schedule Youth & Travel Season Start Dates

New Business

TBD

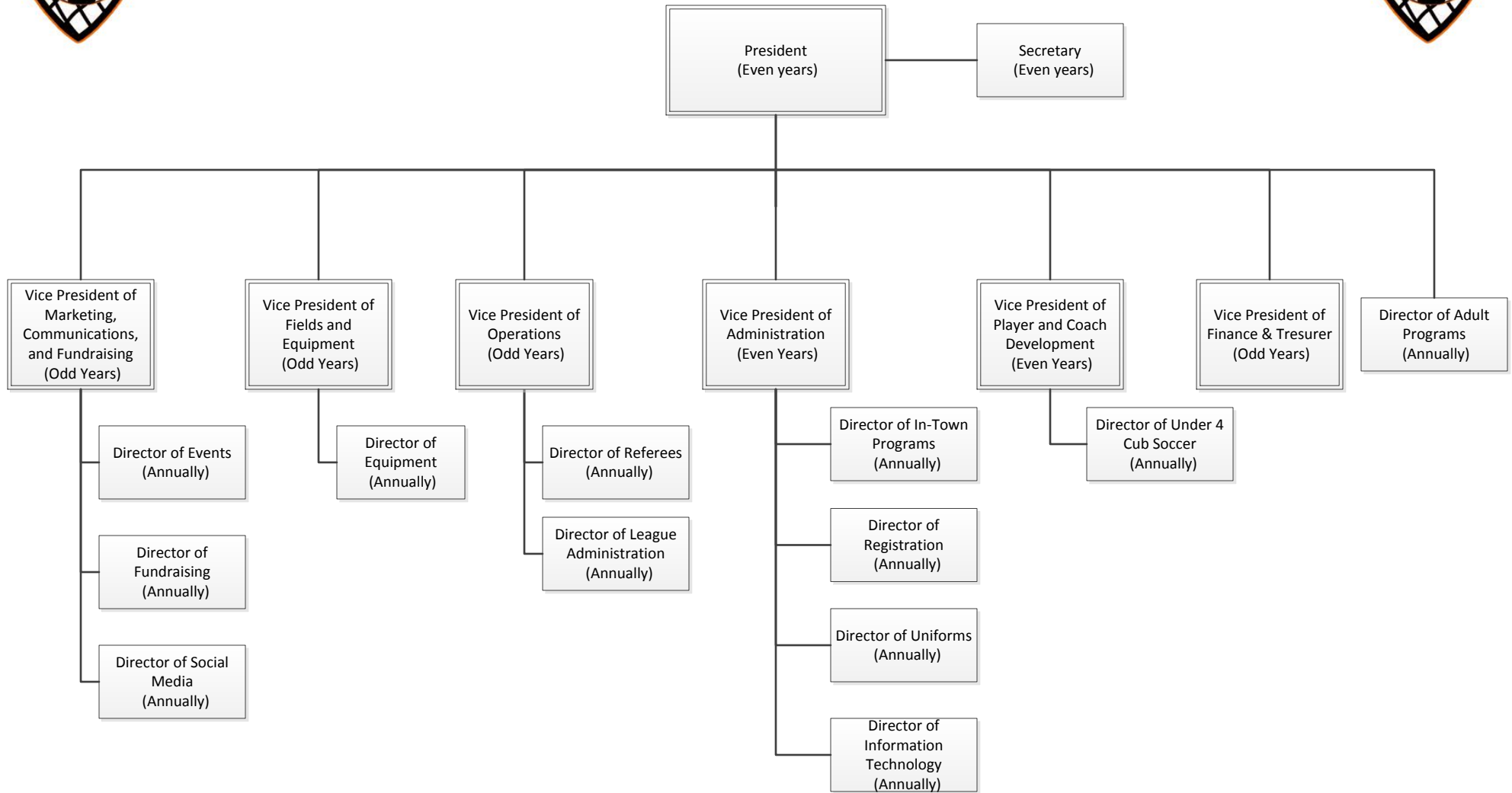
9:00pm - Meeting Adjourns



Spencer Soccer Club

Organization Chart

As of June 30, 2015





Spencer Soccer Club

FY14 By-Law Summary of Changes



None to report



Spencer Soccer Club

Financial Look-Back and FY 2014 Budget

As of June 30th, 2015



Direct Expense and Income

	Historical				Prior Fiscal Year			FY 2015 Budget
	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014	Fall 2014 Budget	Variance	
Registration Income	\$ 17,076	\$ 22,512	\$ 19,687	\$ 23,918	\$ 18,148	\$ 22,000	\$ (3,852)	
Registration Expense	\$ (6,004)	\$ (8,762)	\$ (6,929)	\$ (6,720)	\$ (7,405)	\$ (8,000)	\$ 595	
Uniform Expense	\$ (1,114)	\$ (13,717)	\$ (3,643)	\$ (14,537)	\$ (5,485)	\$ (3,000)	\$ (2,485)	
Registration Net	\$ 9,958.00	\$ 32.87	\$ 9,115	\$ 2,661	\$ 5,258	\$ 11,000	\$ (5,742)	\$ -
Fundraising Income	\$ 4,255	\$ 2,611	\$ 1,815	\$ 1,300	\$ 661	\$ 1,500		
Fundraising Expense	\$ (3,431)	\$ (460)	\$ (307)	\$ 284	\$ (70)	\$ (500)		
Fundraising Net	\$ 824	\$ 2,151	\$ 1,508	\$ 1,584	\$ 591	\$ 1,000	\$ (409)	\$ -
	Spring 2011	Spring 2012	Spring 2013	Spring 2014	Spring 2015	Spring 2014 Budget	Variance	FY 2015 Budget
Registration Income	\$ 18,569	\$ 23,258	\$ 22,732	\$ 20,123	\$ 20,322	\$ 20,000	\$ 322	
Registration Expense	\$ (7,796)	\$ (7,345)	\$ (8,110)	\$ (6,295)	\$ (6,640)	\$ (7,000)	\$ 360	
Uniform Expense	\$ (1,300)	\$ (6,459)	\$ (3,521)	\$ (6,978)	\$ (3,217)	\$ (4,000)	\$ 783	
Registration Net	\$ 9,473.00	\$ 9,453.89	\$ 11,101.00	\$ 6,850.00	\$ 10,465.00	\$ 9,000.00	\$ 1,465	\$ -
Fundraising Income	\$ 11,742	\$ 2,657	\$ 2,849	\$ 4,088	\$ 528	\$ 4,000		
Fundraising Expense	\$ (6,176)	\$ (592)	\$ (1,366)	\$ (1,660)	\$ (1,198)	\$ (1,200)		
Fundraising Net	\$ 5,566	\$ 2,065	\$ 1,483	\$ 2,428	\$ (670)	\$ 2,800	\$ (3,470)	\$ -
	Winter 2010	Winter 2011	Winter 2012	Winter 2013	Winter 2013	Winter 2013 Budget	Variance	FY 2015 Budget
Registration Income	N/A	N/A	N/A	\$ 6,542	\$ 697	\$ 6,500		
Registration Expense	N/A	N/A	N/A	\$ (6,865)	\$ (647)	\$ (6,900)		
				\$ (323)	\$ 50		\$ 50.00	\$ -
	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	FY 2013 Budget	Variance	FY 2015 Budget
Sponsor Income	\$ 1,225	\$ 6,439	\$ 3,140	\$ 4,000	\$ 2,250	2000	\$ 250.00	
Other Income	\$ 85	\$ 1,817	\$ 213	\$ 163	\$ 13	0	\$ 13	
	\$ 1,310	\$ 8,256	\$ 3,352	\$ 4,163	\$ 2,263	\$ 2,000	\$ 263.00	\$ -
Operating Income	\$ 27,131	\$ 21,958	\$ 26,559	\$ 17,363	\$ 17,957	\$ 25,800	\$ (7,843)	\$ -

Overhead/Operations Expense

	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	FY 2013 Budget	Variance	FY 2015 Budget
Administrative Expense	\$ 11,011	\$ 11,367	\$ 2,290	\$ 1,955	\$ 2,238	\$ 2,500	\$ 262	
Coaching Courses	\$ 1,914	\$ 1,355	\$ 490	\$ 455	\$ 1,204	\$ 2,500	\$ 1,296	
Equipment and Supplies	\$ 1,232	\$ 2,023	\$ 1,321	\$ 561	\$ 3,157	\$ 1,000	\$ (2,157)	
Goals	\$ -	\$ 2,680	\$ 2,100	\$ -		\$ -	\$ -	
Field Maint	\$ 6,556	\$ 8,935	\$ 7,991	\$ 7,500	\$ 7,625	\$ 10,800	\$ 3,175	
Field Paint	\$ 720	\$ 1,046	\$ 2,768	\$ 1,544	\$ 2,195	\$ 2,000	\$ (195)	
Toilets	\$ 2,363	\$ 2,472	\$ 2,297	\$ 2,490	\$ 2,378	\$ 2,500	\$ 122	
Pest Control	\$ -	\$ 383	\$ 490	\$ -		\$ -	\$ -	
Hired Help	\$ -	\$ 100	\$ 482	\$ -		\$ -	\$ -	
Gym Rental	\$ -	\$ 810	\$ 80	\$ 120	\$ 280	\$ -	\$ (280)	
Total Overhead	\$ 23,796.05	\$ 31,171	\$ 20,309	\$ 14,625	\$ 19,077	\$ 21,300	\$ 2,223	\$ -
% Spent in Fall (7/1 thru 11/30)	63%	62%	68%	58%				
Net Income	\$ 3,335.28	\$ (9,213)	\$ 6,249	\$ 2,739	\$ (1,120)	\$ 4,500	\$ (5,620)	\$ -



Spencer Soccer Club

Four Year Summary of Membership

As of June 30th, 2015



	FALL SEASON TO SEASON COMPARISON												TOTALS
	U4 Coed	U6 Coed	U8 Coed	BU10	GU10	BU12	GU12	BU14	GU14	BU18	GU19		
Fall 2011	21	48	63	26	19	25	23	0	17	0	0	242	
Fall 2012	24	61	84	36	22	11	23	15	16	0	11	303	
Fall 2013	19	66	51	42	26	23	23	0	11	0	0	261	
Fall 2014	21	47	57	42	23	22	20	18	0	0	0	250	
Fall 2015	10	48	52	30	24	35	20	18	18	0	0	255	

	SPRING SEASON TO SEASON COMPARISON												TOTALS
	U4 Coed	U6 Coed	U8 Coed	BU10	GU10	BU12	GU12	BU14	GU14	BU18	GU19		
Spring 2011	N/A	84	53	28	26	12	29	17	17	22	17		305
Spring 2012	N/A	89	81	31	22	15	23	16	16	17	22		332
Spring 2013	28	53	56	26	20	24	27	0	20	31	20		277
Spring 2014	28	40	42	37	30	22	24	0	14	21	17		247
Spring 2015	33	71	50	33	22	22	15	18	18	0	17		247

	REGISTRATIONS	# OF MEMBERS
2010/2011	597	481
2011/2012	574	439
2012/2013	580	473
2013/2014	508	392
2013/2015	502	386



Spencer Soccer Club

2014/2015 Refund Calculation Worksheet

As of June 30th, 2015



200.21 General Membership Refund Policy

A full refund date will be set by the Club for each season. Members requesting a refund prior to this date will receive a refund for full registration fees. Late fees incurred will not be refunded. Uniforms fees will be returned only if the club has not purchased the players uniform. Uniforms already purchased will be distributed to the player.

Returning members requesting refunds after the full refund date will receive a partial refund based on the expense incurred on behalf of the member by the Club at the time of the refund request.

200.21.1 Calculation

1. Mass Youth Soccer Association (MYSA) Insurance Fee per player
2. Portion of Midland Area Youth Soccer League (MAYS) or other league the club is affiliated with. Calculated by dividing the number of players roster for a specific gender/age grouping by the MAYS fees associated with that age
3. Club overhead (general administration cost) - Calculated below:
(Administrative Expense less Fundraising Income)
 Annual Club Membership

This calculation will be conducted annually and set by the BOD before the Fall season at the July or August BOD meetings

Spencer Soccer Club 2015 AGM Refund Calculation

FALL 2015

Fall 2015 Refund Reduction Calculations									
	U4, U6, U8		U10		U12		U14		U16
MYSA Fee	\$ 11		\$ 11		\$ 11		\$ 11		\$ 11
MAYS Fee*	\$ -		\$ 26		\$ 23		\$ 31		\$ 43
Overhead**	\$ 24		\$ 24		\$ 24		\$ 24		\$ 24
Totals	\$ 35		\$ 61		\$ 58		\$ 67		\$ 79

MYSA Insurance Fee per player cost		\$ 11.00	
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*FALL 2015 MAYS FEES		Avg Players Per Team	
U10	\$ 230.00	9	\$ 25.56
U12	\$ 250.00	11	\$ 22.73
U14	\$ 470.00	15	\$ 31.33
U16-U19	\$ 650.00	15	\$ 43.33

**Overhead Calculation

FY 2014 Administrative Expense less Fundraising Income	\$ 18,998
FY 2013 Total Number of Players	392

Per Player Expense	\$ 48.46
Per Season Expense	\$ 24.23

SPRING 2015

Spring 2016 Refund Reduction Calculations

	U4, U6, U8	U10	U12	U14	U16	U18/U19
MYSA Fee	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11	\$ 11
MAYS Fee*	\$ -	\$ 28	\$ 27	\$ 34	\$ 45	\$ 45
Overhead**	\$ 24	\$ 24	\$ 24	\$ 24	\$ 24	\$ 24
Totals	\$ 29	\$ 53	\$ 54	\$ 61	\$ 66	\$ 68

MYSA Insurance Fee per player cost	\$ 11.00
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*SPRING 2014 MAYS FEES	Avg Players Per Team	
U10	9	\$ 27.78
U12	11	\$ 26.82
U14	15	\$ 34.33
U16	15	\$ 45.00
U18/U19	15	\$ 45.00

****Overhead Calculation**

FY 2013 Administrative Expense less Fundraising Income	\$ 18,998
FY 2013 Total Number of Players	392
Per Player Expense	\$ 48.46
Per Season Expense	\$ 24.23



Spencer Soccer Club

2015 Fall Coaches and Teams Report

As of July 31st, 2015



<u>Age Group</u>	<u>Division</u>	<u>Coach</u>	<u>Assistant Coach</u>	<u>Assistant Coach</u>	<u>Number of Players</u>
U4-Coed	Pre-K	Joe Zwirko	Alexis Jewel		10
U5-Coed	Year 1	Dominic Petruzzi-HC	TBD		26
U5-Coed	Year 1	Greg Sturges-HC	Michael Giagrande-AC		
U5-Coed	Year 1	Nick Paquette-HC	Sarah Charette-AC		
U5-Coed	Year 1	Laura Tatro-HC	TBD		
U6-Coed	Year 2	Dan Cournoyer-HC	Keith Gauvin-AC		23
U6-Coed	Year 2	Brandy Berube-HC	TBD		
U6-Coed	Year 2	TBD	TBD		
U6-Coed	Year 2	Matt Schold-HC	TBD		
U7-Boys	Year 3	Connie Decourcey-HC	Mike Dromboski-AC	Gina Hanna-AC	23
U7-Boys	Year 3	Lori Bellizzi-HC	TBD		
U8-Coed	Year 4	Craig Manfield-HC	Anthony Alarie-AC		11
U8-Girls	Year 4	Jason Rio-HC	Jeremy Fluegel-AC	Joe Mecerier-AC	18
U8-Girls	Year 4	Matt Desimones-HC	TBD		
U10-Travel	I-Boys	Matt Schold-HC	Sarah Charette-AC		30
U10-Travel	II-Boys	Peter Krog-HC	Matt Schold-AC		
U10-Travel	III-Boys	Brandy Berube-HC	Matt Desimones-AC		
U10-Travel	I-Girls	Jason Rio-HC	Colby Harvey-AC	Todd Laporte-AC	24
U10-Travel	II-Girls	Craig Manfield-HC	Jay Giggy-AC	Robert Ortiz-AC	
U12-Travel	II-Boys	Donald Ogert-HC	Matt Lascom-AC	John Peterson-AC	35
U12-Travel	III-Boys	Keith Demarski-HC	Dan Lambert-AC		
U12-Travel	III-Boys	Jose Riveria-HC	Sarah Patakay-AC		
U12-Travel	II-Girls	Craig Manfield-HC	Bob Soter-AC	Jay Giggy-AC	23
U12-Travel	II-Girls	Joe Mecier-HC	Kate Mecier-AC		
U14-Travel	TBD	Jason Rio-HC	Paul Hingston-AC	Justine Barnes-AC	13